YOUNG EXPAT SURVEY

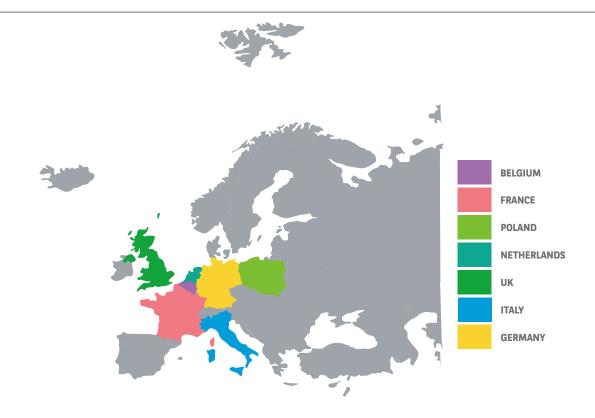
A GUIDE TO EUROPEAN MOBILITY

Think Young



The bank for a changing world

Countries of Study





Foreword

The freedom to move, reside, and to seek out educational and employment opportunities in other countries is one of the unique aspects of the European Union - with the movement of people having been integral to the social, cultural, political, and economic growth of the continent.

Millennials are the driving force behind this contemporary intra-European mobility, with more and more young Europeans seeking new academic and professional experiences elsewhere.

In response to this we decided to investigate the drivers and barriers to youth migration in Europe. This was conducted between November 2015 and May 2016 through the use of a survey targeting young expatriates between the ages of 18 to 28 years old. With the intention of mapping the best places to relocate on the basis of individual priorities and preferences, and in order to add to the research base on youth migration, the report details the experiences of young expatriates in seven European countries (the United Kingdom, the Netherlands, Poland, Germany, Italy, Belgium, and France). Moreover, it acts as a tool to analyse mobility patterns, push/pull factors, and the financial realities faced when living in another country.

Based on the growth in financial technologies and new ways to organise personal financing and daily living expenditures, the report also details the experiences of young expats when familiarising themselves with their host country's economy, and how they have managed, organised, and overcome their financial requirements. As the results of the report reiterate, young talent across Europe are enthusiastic about the new experiences they can gain from moving away from home, in both a professional and educational capacity. Driven by the wish to experience new cultures, to move to a different climate, to improve language skills, or to gain a better education or a more improved career pathway, intra-European mobility is becoming both more commonplace and diverse. Moreover, young people are adapting to life abroad, making use of financial services that are accessible, and easy to use in order to adapt to their new surroundings, lifestyle, and living costs. Our deepest thanks goes to the people behind this report - an outstanding international team of individuals at ThinkYoung and BNP Paribas Fortis, whose tireless endeavor made this 18-month research possible.

We hope you enjoy the report as much as we enjoyed talking to millennials across Europe, and we especially hope it will act as the first step towards a useful, longterm, and comprehensive guidance for young expats worldwide.

Our warmest thanks.

Salvatore Orlando **Head of Expatriates** Retail and Private Banking, BNP Paribas Fortis

Andrea Gerosa Founder and Chief Thinker, ThinkYoung



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Push/Pull Factors

For young people, the decision to migrate is often related to important life decisions, particularly with regards to higher education, employment opportunities, or lifestyle and personal commitments. The following analysis will therefore present and compare the reasons for migration according to the survey respondents, and will compare the perceived benefits of expatriation with the actual experiences of expats living in each country.

Decision to Relocate: Expatriate Students (International Analysis)



46% Opportunity provided by university/school
Experience another culture
Learn another language/improve language skills
32% Improve CV to maximise career opportunities
27% Availability of better/quality education
Avaitability of better/quality education
9% Perceived lifestyle of destination/host country
8% More affordable and more accessible education
6% Cultural heritage of destination/host country



Decision to Relocate: Expatriate Students (Belgium)

Cultural heritage of destination/host country



53% Opportunity provided by university/school
Experience another culture
39% Learn another language/improve language skills
070/
37% Improve CV to maximise career opportunities
15% Availability of better/quality education
Availability of better/quality education
8% More affordable and more accessible education
7% Perceived lifestyle of destination/host country





Benefits of Relocation: Expatriate Students (Belgium)



63% Increased/more developed social life
59% Quality education
49% Better quality of life
30% Affordable education
21% Affordable living costs
15% Increase in personal spending and disposable income
15% Satisfaction with national economy
9% Healthcare provision
7% Increase in financial savings
7% Access to banking and finance



Benefits of Relocation: Expatriate Students (Belgium, Gender Analysis)



Increase in social life

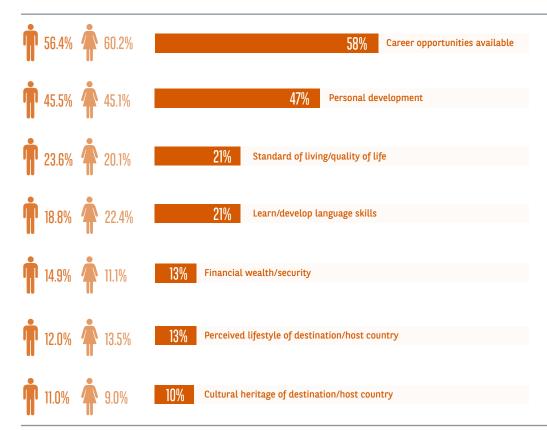




Female Male

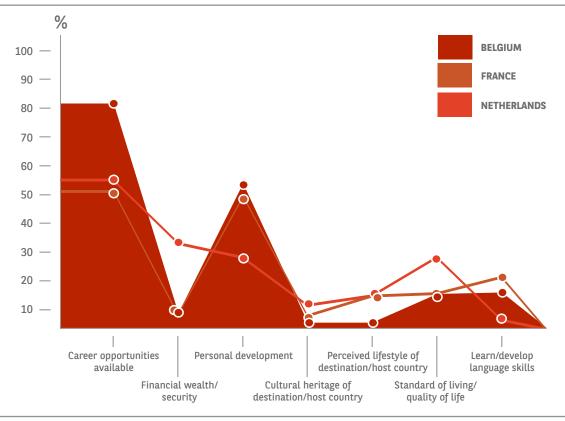
Decision to Relocate: Expatriate Young Professionals (International, Gender Analysis)







Decision to Relocate: Expatriate Young Professionals (Country Analysis)





Benefits of Relocation: Expatriate Young Professionals (International Analysis)



67% Career advancement
51% Better quality of life
42% Increased/more developed social life
29% Increase in personal spending and disposable income
25% Affordable living costs
18% Increase in financial savings
18% Satisfaction with national economy
15% Healthcare provision
12% Access to banking and finance



Benefits of Relocation: Expatriate Young Professionals (Belgium)



82% Career advancement	ent
43% Increased/more developed social life	
42% Increase in personal spending and disposable income	
36% Better quality of life	
26% Affordable living costs	
17% Increase in financial savings	
12% Satisfaction with national economy	
12% Healthcare provision	
5% Access to banking and finance	



Country of Choice (International Analysis)



- 43% Perceived lifestyle of destination/host country 37% **Economic stability of host country** 35% Safety and comfort of host country 33% Cultural heritage of destination/host country 19% Other 12% Climate of host country 12% Relationship/love 9% Sports and leisure activities available
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Country of Choice (Belgium)





Perceived lifestyle of destination/host country



Cultural heritage of destination/host country



Economic stability of host country



Relationship/love



Other



Safety and comfort of host country



Climate of host country



Sport and leisure activities available

Expatriate Finance

Amongst the many considerations present when young people decide to move to another country, understanding the financial costs and living conditions of another country is a key concern. This aspect of mobility, as a result, can act either as a deterrent for some would be migrants or as a pull factor for others. Based on this, the following section will present the financial situation of our young expatriate sample and will demonstrate the perceptions of living costs, renting, and accommodation. It will also present the habits and expenses used for personal activities between each country surveyed.

Financial Challenges (International Analysis)



30%

Knowledge of your host country's living costs

23%

Knowledge of your host country's rent and accomodation costs

21%

Setting up a new bank account in your host country

20%

Understanding bank charges and conversion rates

Financial Challenges (Belgium)

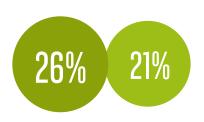




Knowledge of your host country's living costs



Setting up a new bank account in your host country



Knowledge of your host country's rent and accomodation costs



Understanding bank charges and conversion rates













Disagree

Strongly disagree

Agree

Strongly agree

Don't know













Disagree

Agree

Strongly agree

Don't know













Strongly disagree

Disagree

Agree

Don't know

Stronly agree















Agree

Disagree

Agree

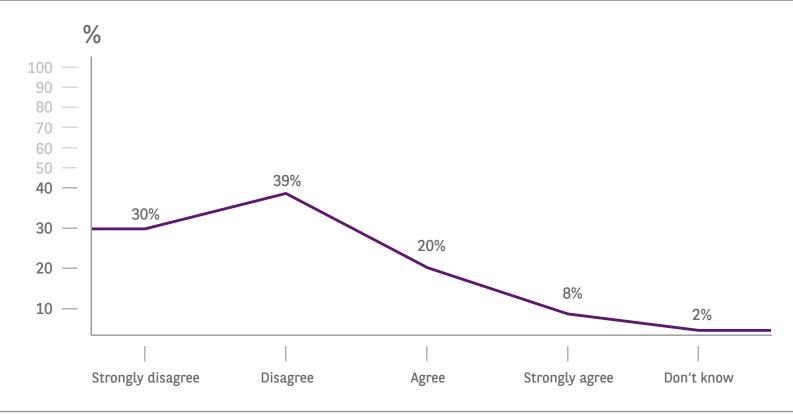
Strongly disagree

Don't know

Living Costs: Expat Experiences (International Analysis)

The cost of living (daily expenditure) has been reduced since relocating abroad'



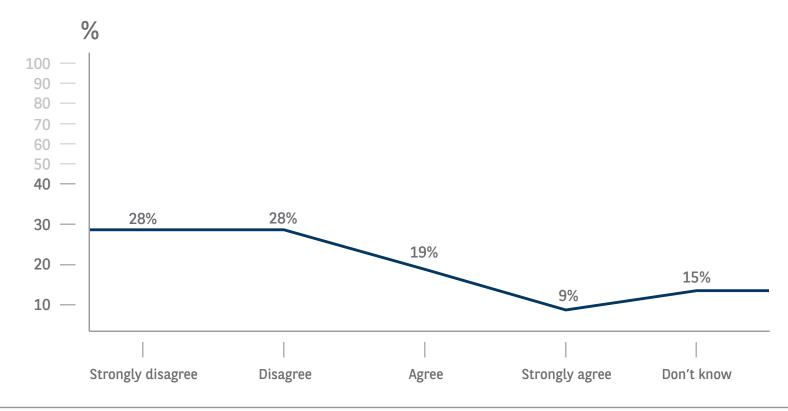




Living Costs: Expat Experiences (International Analysis)

'My cost of renting property is low in my country of relocation/host country'

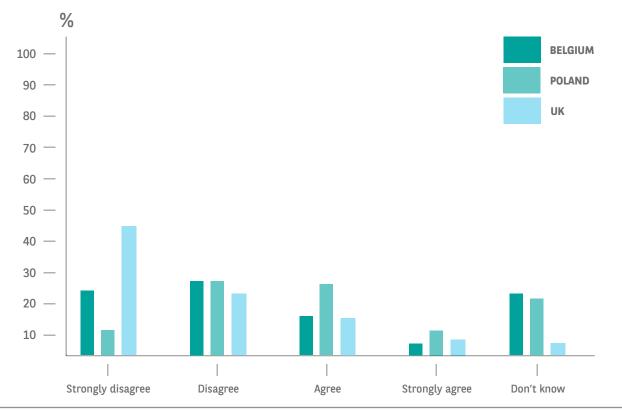






Living Costs: Buying Property (Country Analysis)

'My cost of renting property is low in my country of relocation/host country'



Monthly Disposable Income (International Analysis)



28% 200 € or above

23% 400 € or above

17% 600 € or above

10% 100€

1000 € or above

3% 1500 € or above

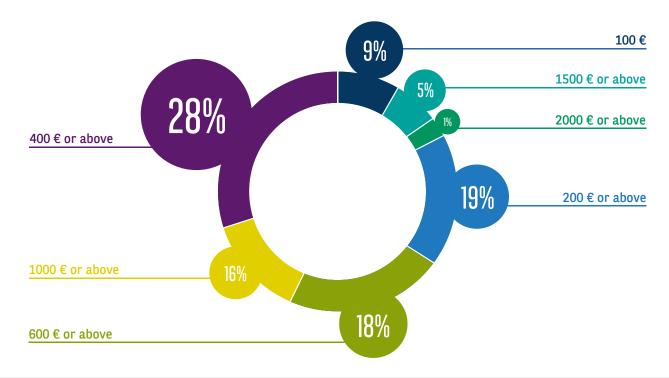
2000 € or above



Monthly Disposable Income (Belgium)

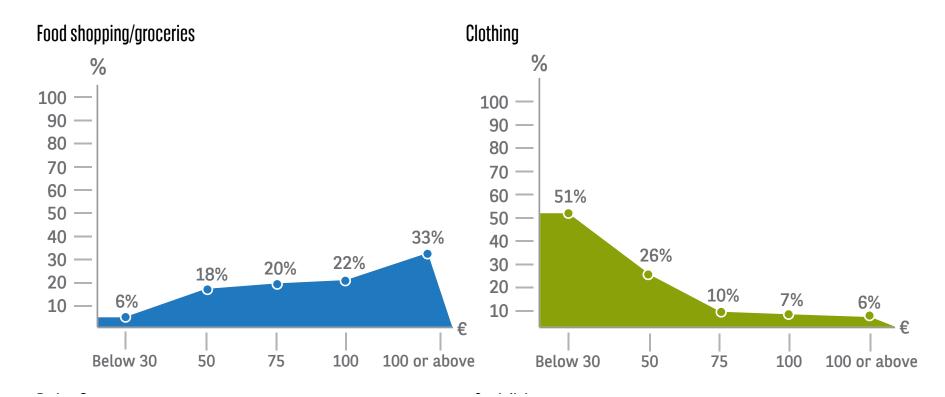


Monthly Disposable Income After Rental Expenditure



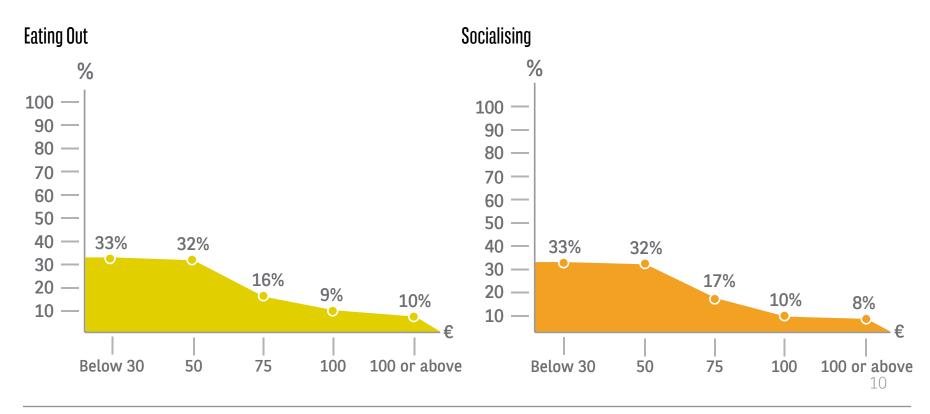






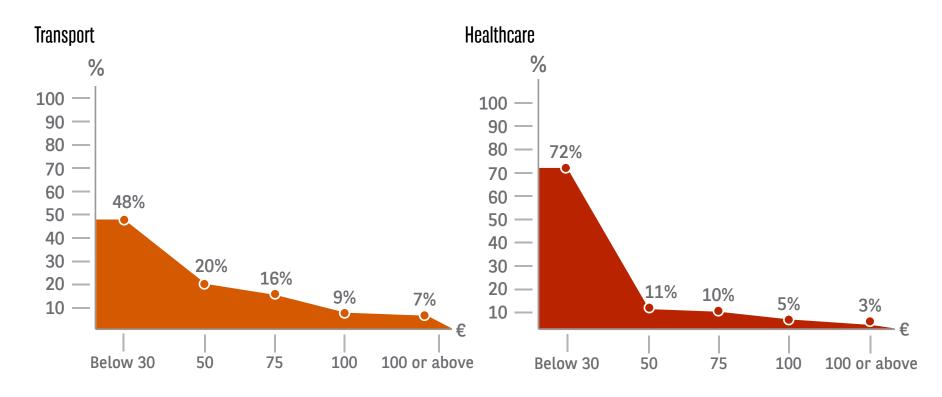






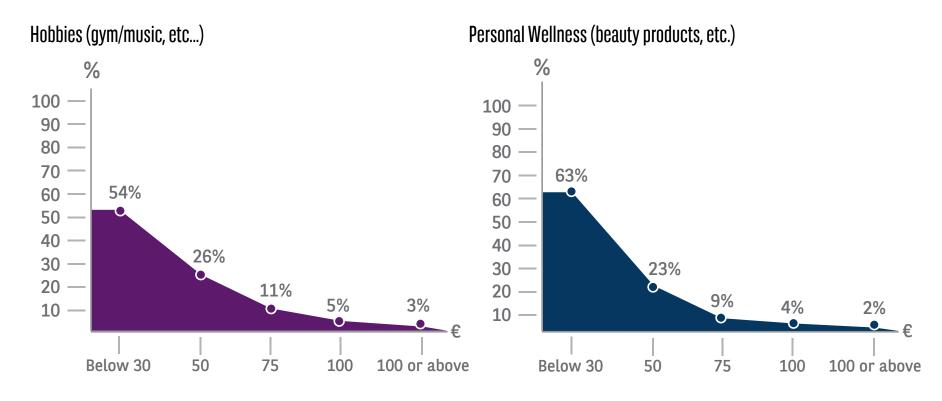














Monthly Expenditure: Food/Grocery Shopping (International Analysis)



33% 100 € or above

> 22% 100€

20% 75€

18% 50€

Below 30 €

6%



Monthly Expenditure: Food/Grocery Shopping (Belgium)



47% 100 € or above

24% 100€

15% 75€

11% 50€

2% Below 30 €

Monthly Expenditure: Eating/Dining Out (International Analysis)



33% Below 30 €

> 32% 50€

16% 75€

10% 100 € or above

9%

100€

Monthly Expenditure: Eating/Dining Out (Belgium)



31% 50€

29% Below 30 €

15% 75€

14% 100 € or above

11% 100€

Monthly Expenditure: Transport (International Analysis)



Below 30 €

20%

50€

75 €

100€

100 € or above



Monthly Expenditure: Transport (Belgium)



60%

Below 30 €

26%

50 €

8% 75€

3% 100€

3% **100 €** or above

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Monthly Expenditure: Healthcare (International Analysis)



54% Below 30 €

26% 50€

11% 75€

100€

100 € or above

Monthly Expenditure: Healthcare (Belgium)



58%

Below 30 €

27%

50€

8% 75€

100€

100 € or above



Financial Management: Frequency (International Analysis)



51% Monthly

22% Weekly

10% None listed

8% **Bi-weekly**

3% **Annually**

Financial Management: Frequency (Belgium)













Monthly

Weekly

None listed

Bi-weekly

Annually

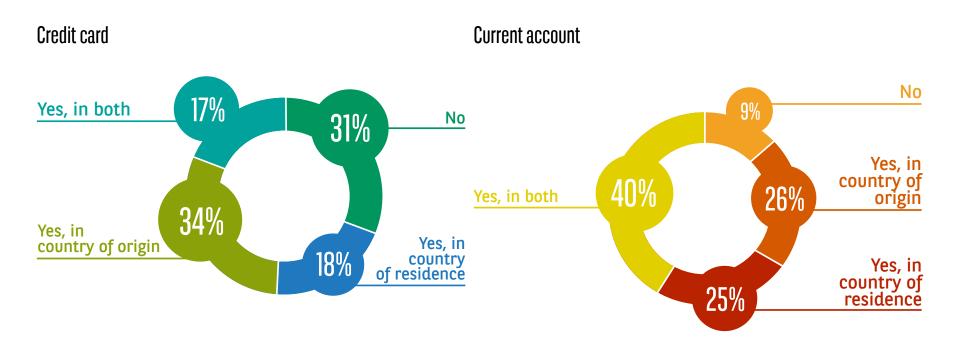


Expatriate Banking

Once relocated to another country, language barriers, cultural trends, and a variety of institutional peculiarities can have an impact on how quickly expats settle into everyday life. Moreover, this can have an effect on how easily expats undertake some of the most fundamental aspects of life abroad, including organising their banking and finance needs in their country of relocation. The following section will analyse the ease of transition respondents have had when banking abroad. Moreover, it will present the key priorities of expatriates and their banking requirements, the problems they have encountered, and preferences they have in terms of finance management, savings, and transferring money.

Expatriate Banking Products/Services (International Analysis)



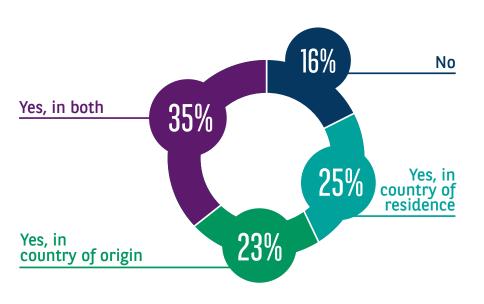




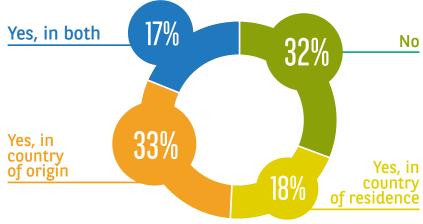
Expatriate Banking Products/Services (International Analysis)







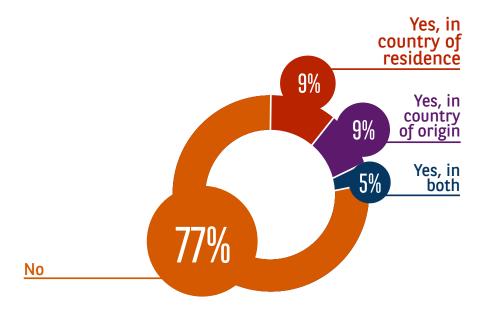
Savings account



Expatriate Banking Products/Services (International Analysis)



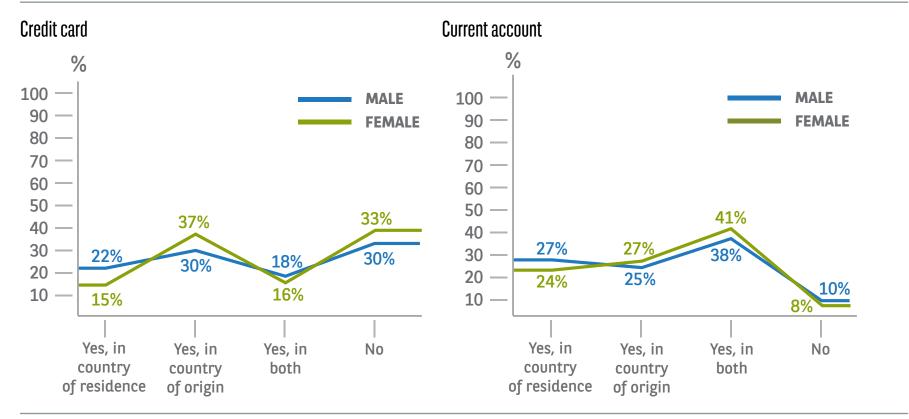
Traveller's account/card (International/European, e.g. Caxton)





Expatriate Banking Products/Services (Gender Analysis)

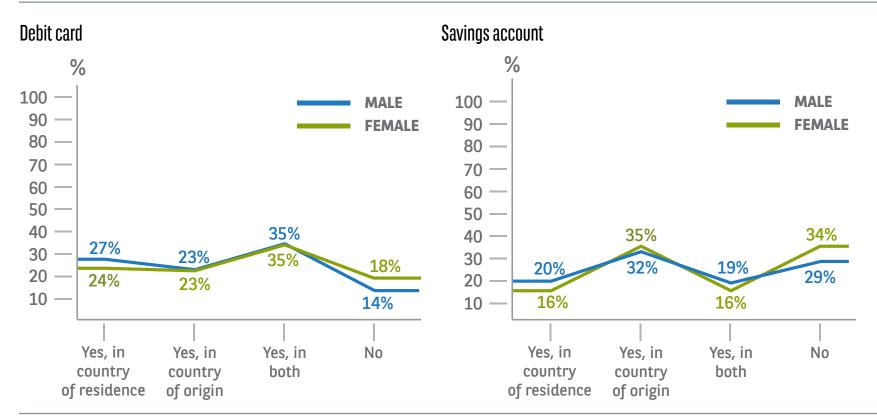






Expatriate Banking Products/Services (Gender Analysis)



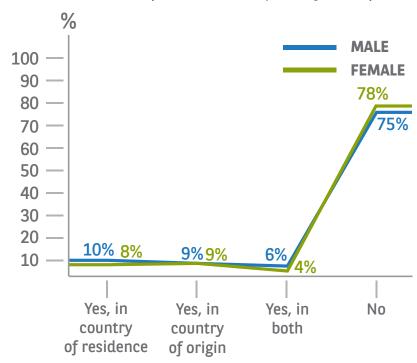




Expatriate Banking Products/Services (Gender Analysis)



Traveller's account/card (International/European, e.g. Caxton)











Workers

Credit card



Yes, in country of residence



Yes, in country of origin



Yes, in both









Workers

Current account



Yes, in country of residence



Yes, in country of origin



Yes, in both









Workers

Debit card



Yes, in country of residence



Yes, in country of origin



Yes, in both







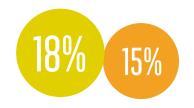


Workers

Savings account



2% 34% 31%





Yes, in country of residence

Yes, in country of origin

Yes, in both







Workers

Traveller's account/card (International/European, e.g. Caxton)









Yes, in country of residence

Yes, in country of origin

Yes, in both



34% Yes, in country of origin

31% No

18% Yes, in country of residence

17% Yes, in both

Expatriate Banking Products/Services: Credit Card (Belgium)



43% Yes, in country of origin

30% No

17% Yes, in country of residence

10% Yes, in both

Expatriate Banking Products/Services: Current Account (International Analysis)

26%



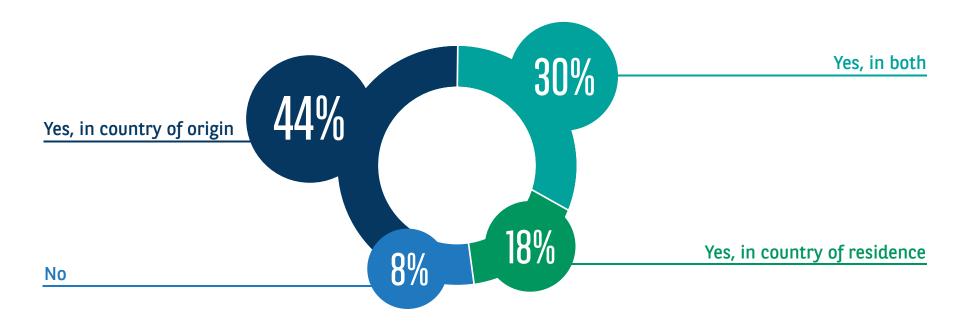
40% Yes, in both

Yes, in country of origin

25% Yes, in country of residence

Expatriate Banking Products/Services: Current Account (Belgium)





Expatriate Banking Products/Services: Savings Account (International Analysis)



33% Yes, in country of origin

32% No

Yes, in country of residence

17% Yes, in both

18%

Expatriate Banking Products/Services: Savings Account (International Analysis)



46% Yes, in country of origin

24% No

16% Yes, in country of residence

14% Yes, in both

Money Service Business Account/Non-Bank Financial Institution Account (e.g. Caxton FX) (International Analysis)



77%

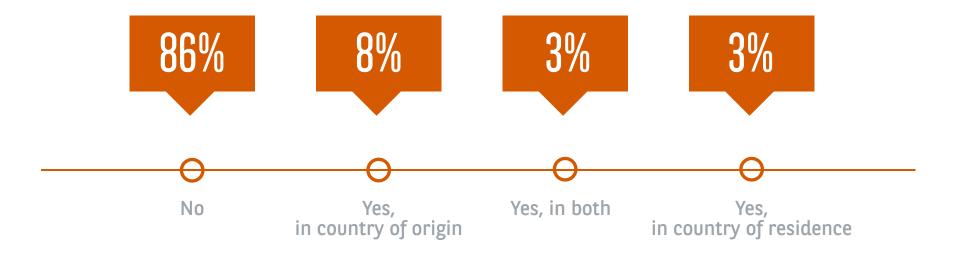
No

9% Yes, in country of origin

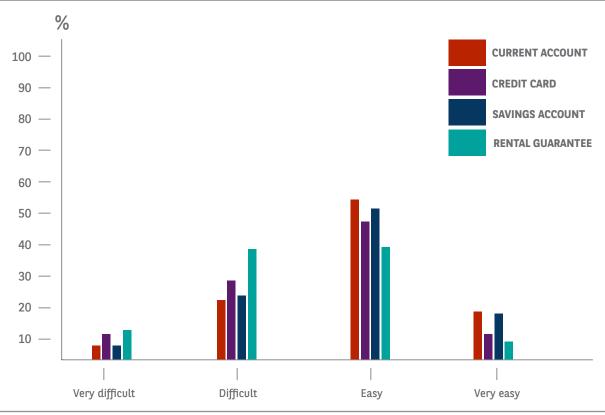
9% Yes, in country of residence

5% Yes, in both













54%

Easy

23%

Difficult

18%

Very easy

6%

Very difficult



Difficulties Encountered When Opening a Current Account (Belgium)



49% **Easy**

27% Difficult

19% Very easy

5% Very difficult

Difficulties Encountered When Getting a Credit Card (International Analysis)



47% **Easy**

28% Difficult

13% Very easy

12% Very difficult

Difficulties Encountered When Getting a Credit Card (Belgium)





Easy



Difficult



Very easy



Very difficult

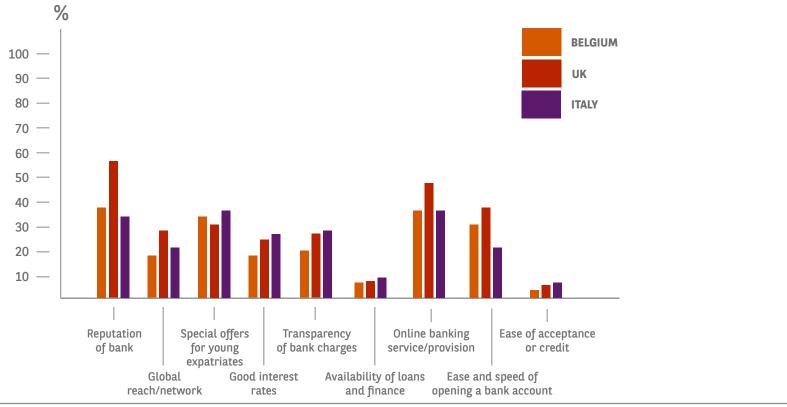
Opening an Account: Key Determinants (International Analysis)



47% Reputation of bank
44% Online banking service/provision
37% Special offers for young expatriates
34% Ease and speed of opening an account
28% Transparency of bank charges
25% Global reach/network
22% Good interest rates
8% Availability of loans and finance
7% Easy of acceptance for credit



Opening an Account: Key Determinants (Country Analysis)





Opening an Account: Key Challenges (International Analysis)



37% Amount of documentation/paperwork

26% Language barrier/difficulties

25% Length/duration of the process

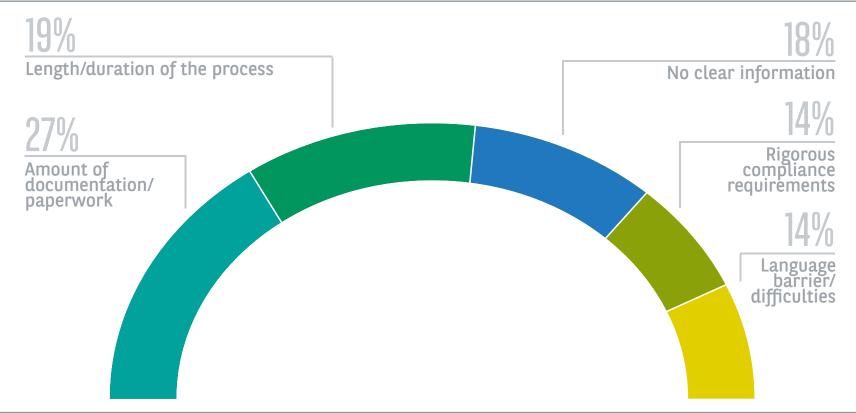
22% No clear information

Rigorous compliance requirements

19%

Opening an Account: Key Challenges (International Analysis)







Money Transfer Services to Send Money Home (International Analysis)



59%

No

18% Yes (with my country of origin bank account)

16% Yes (with my country of residence bank account)

Yes (with a third party transfer service (e.g Transferwise/MoneyGram))

11%

Money Transfer Services to Send Money Home (Belgium)



61%

No

20% Yes (with my country of origin bank account)

17% Yes (with my country of residence bank account)

Yes (with a third party transfer service (e.g Transferwise/MoneyGram))



51%

No

Yes (with my country of origin bank account)

17% Yes (with my country of residence bank account)

12% Yes (with a third party transfer service (e.g Transferwise/MoneyGram))

Money Transfer Services to Send Money Abroad (Belgium)





No



Yes (with my country of origin bank account)



Yes (with my country of residence bank account)



Yes (with a third party transfer service (e.g Transferwise/ MoneyGram))



Personal Finance Management (International Analysis)



- 36% Online banking (country of residence account)
- 34% Online banking (country of origin account)
- 16% Mobile banking
- 8% Visiting bank in person
- 3% Telephone banking (country of origin account)
- 3% Telephone banking (country of residence account)
- 1% Use of financial advisor



Personal Finance Management (Belgium)



46% Online banking (country of origin account)

26% Online banking (country of residence account)

17% Mobile banking

6% Visiting bank in person

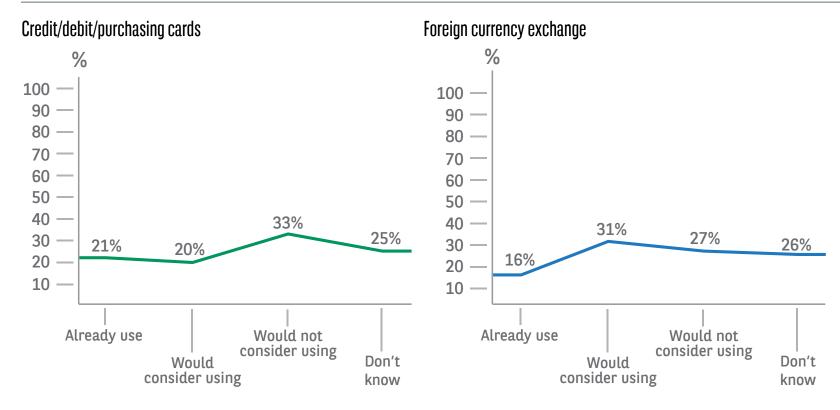
3% Telephone banking (country of origin account)

2% Telephone banking (country of residence account)

0% Use of financial advisor

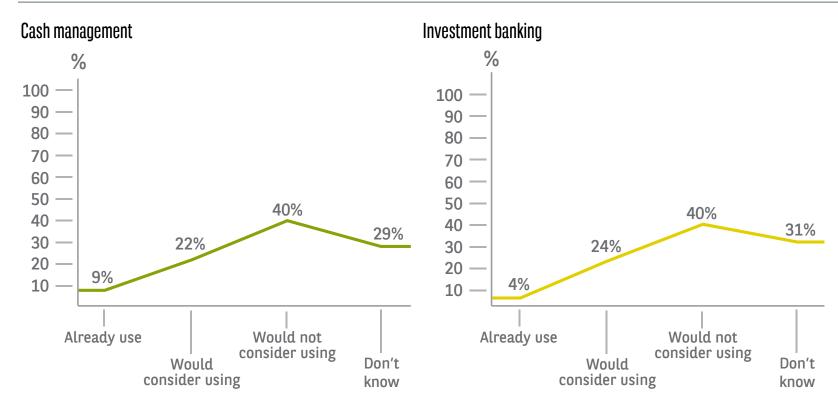














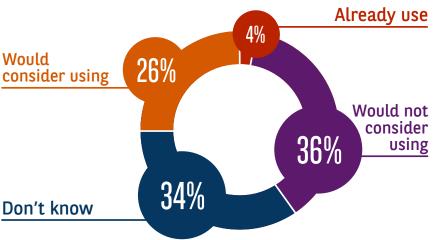


Loans/borrowing

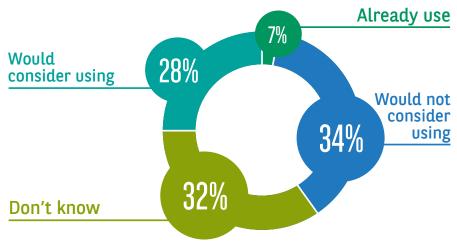




Retirement/pension plan

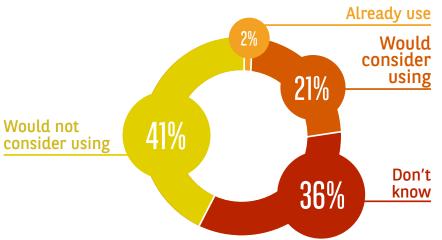


Home insurance/contents insurance

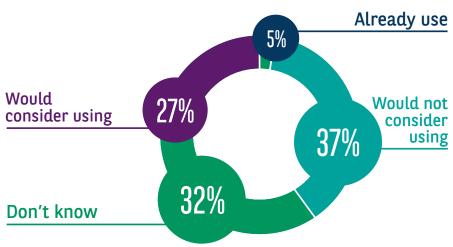






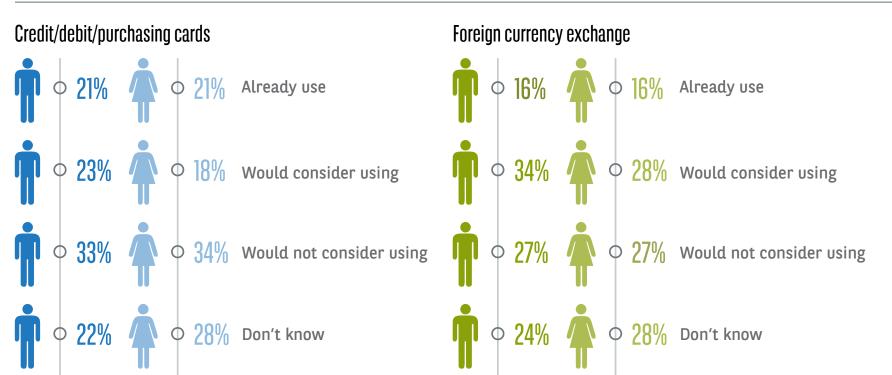


Personal finance management



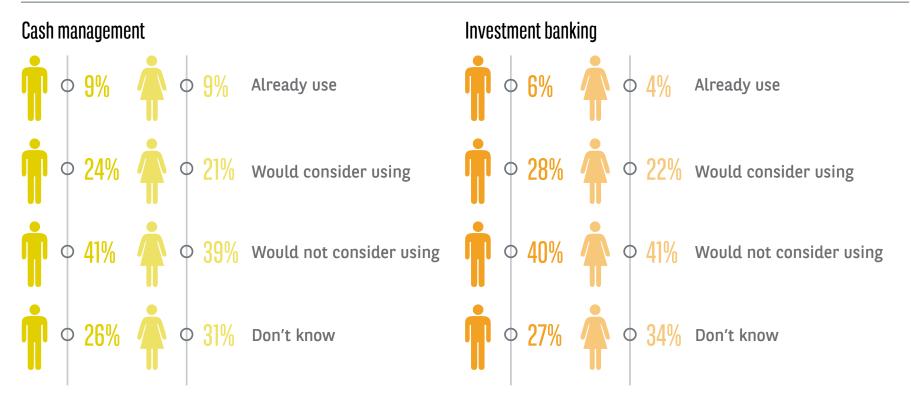






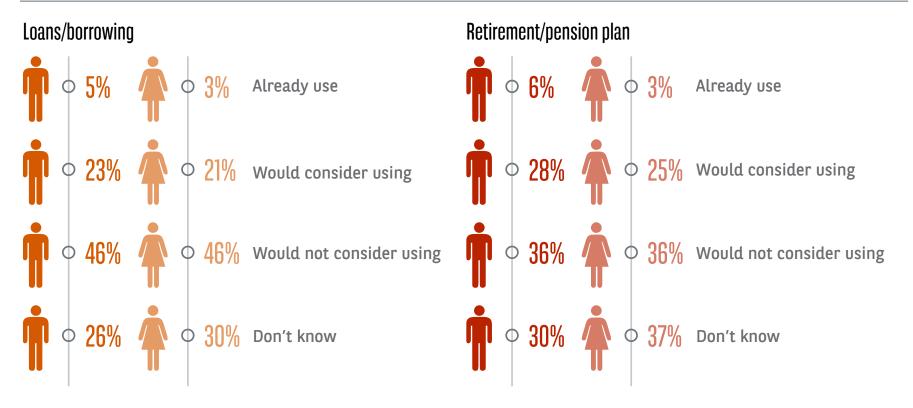






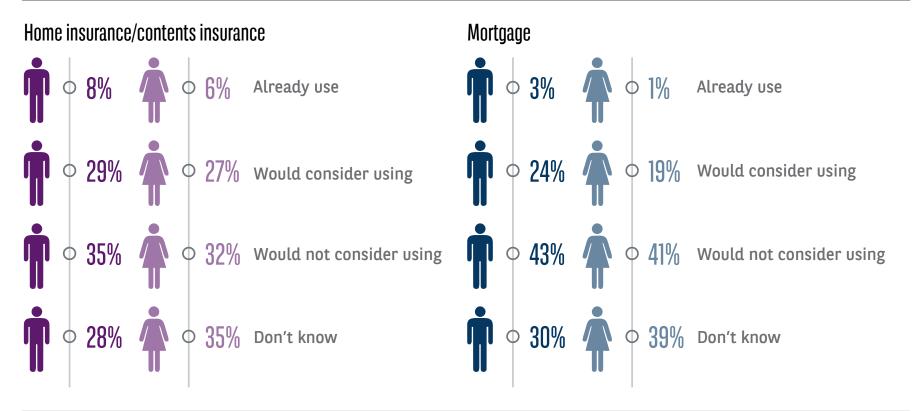








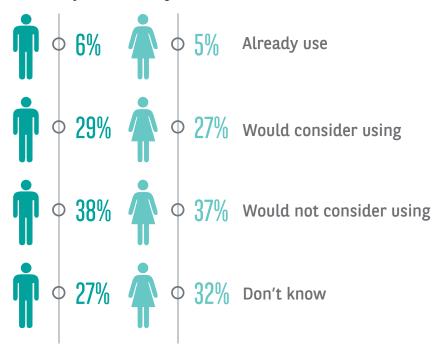








Personal finance management



The Use of Non-Bank Foreign Currency Exchange (International Analysis)



31% Would consider using

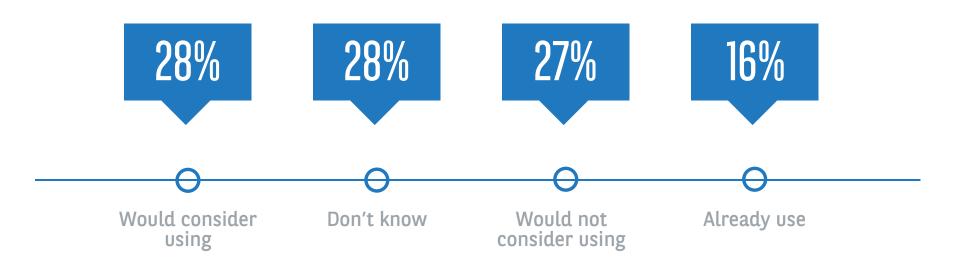
27% Would not consider using

26% Don't know

16% Already use

The Use of Non-Bank Foreign Currency Exchange (Belgium)





The Use of Non-Bank Investment Banking (International Analysis)



40%

Would not consider using

31%

Don't know

24%

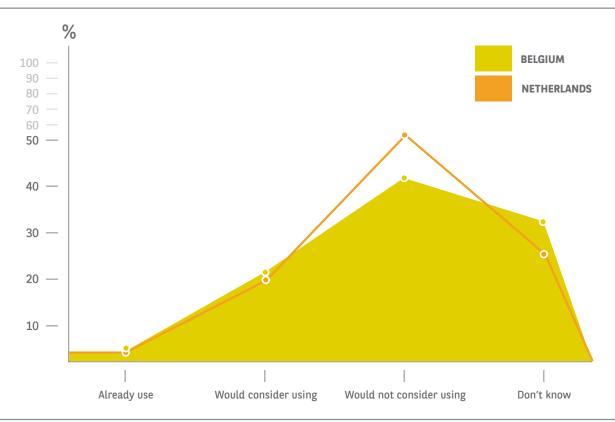
Would consider using

4%

Aready use

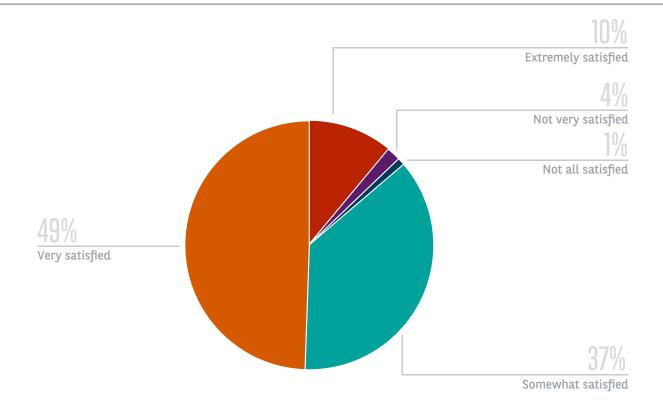


The Use of Non-Bank Investment Banking (Country Analysis)



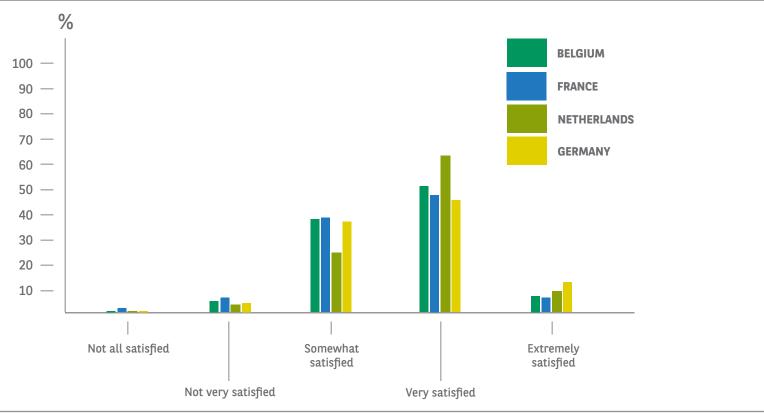
Satisfaction with Expatriate Life (International Analysis)







Satisfaction with Expatriate Life (Country Analysis)





About the Survey

The data collection exercise was performed between November 2015 and May 2016 through an online survey administered to young expatriates (students, graduates and young professionals) aged between 18 and 28. The survey was completed by 2,881 young expatriates currently residing in Italy, the United Kingdom, France, Germany, Poland, the Netherlands and Belgium.

In order to ensure the survey sample's representativeness a weighting adjustment was made in order to match the youth expatriate population in each country surveyed in the report. As a result, an adjustment weight was assigned to over and underrepresented answers.

About BNP Paris Fortis

BNP Paribas Fortis, the number one bank in Belgium, offers the Belgian market a comprehensive package of financial services for private individuals, the self-employed, professionals and SMEs. In the insurance sector, BNP Paribas Fortis works closely with Belgian market leader AG Insurance. The bank also provides wealthy individuals, corporations and public and financial institutions with custom solutions for which it can draw on BNP Paribas group's know-how and international network.

BNP Paribas Fortis is part of BNP Paribas, a leading European financial group of global stature. BNP Paribas is the euro zone's largest deposittaker and, according to Standard and Poor's, is one of the six strongest banks in the world. The group employs 189,000 people in 75 countries.

About ThinkYoung

ThinkYoung is the first think tank dedicated to young people. Founded in 2007, ThinkYoung has expanded to have offices in Brussels, Geneva and Hong Kong. It is a not for profit organisation with the aim of making the world a better place for young people, by involving them in the decision making process and by providing decision makers with high quality research on youth conditions. Think Young produces research papers, surveys, documentary movies and education programs.

As of today, ThinkYoung projects have reached over 600,000 young people.

Further Information

HUB Expats

www.focus-expats.be

Expats website

https://easybanking.bnpparibasfortis.be

ThinkYoung

http://www.thinkyoung.eu/research

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